## Key Realty Survey for Pam Giordano

Sold: 215 EDDON DR, EAST HAVEN, CT 06512 Closed on 08-22-2022 HIGHEST PRICED HOME IN EAST HAVEN THAT WAS NOT NEAR THE WATER/BEACH!!!!!

- 1) How did you happen to hear of me?
- 2) Pam has been a hairdressing customer of Christine's for many years. She introduced Pam to Tony years ago when she needed to secure a reliable HVAC person to properly maintain HVAC equipment for her customers.
- 3) How would you rate my performance?
- 4) We would rate Pam's performance a 10 out of 10. She was on top of every issue that came up throughout the process. Her attention to detail was very impressive. She kept us informed what was going on at every step, which was very important to us.
- 5) What did we do for you that you found most valuable?
- 6) When the first deal with the New York people fell thru, and Pam had the foresight to see this ahead of time, she immediately contacted the second party who eventually bought the property. It was very valuable to have a realtor as knowledgeable as Pam at that moment in the transaction.
- 7) What didn't we do for you that would have helped out?
- 8) Maybe offer Pam's magic cookie bars at every showing? LOL We really can not think of any negatives for our sale.
- 9) May we use you as a reference in the future?
- 10) Yes, you have our permission

Sincerely,

Tony DeCaprio Christine DeCaprio